

### Ouray Lodging Occ. Tax Collection Summary

ROOMS	2011	2012	2013	2014	2015	2016	2017	2018	2019	19 VS 18
Month	+ RVs, Unfurn. Cabins									
January	4275	4452	4343	4349	5712	5826	5113	5782	6187	7.00%
February	3093	3446	3673	3874	4816	5226	4509	5085	5582	9.77%
March	2156	2975	2746	2949	3394	3638	3499	4763	4087	-14.19%
April	1341	1912	1661	1836	2236	2660	2411	3080	2827	-8.21%
May	3684	4914	4248	4149	5047	5850	5939	7396	7892	6.71%
June	9310	10282	10971	10718	12015	13521	14494	14578	14982	2.77%
July	17222	16781	16285	17248	19171	19960	20248	19802	17009	-14.10%
August	13820	14672	13688	15198	16477	16949	17344	17613		
September	12647	12361	12004	13377	15478	16149	16526	17743		
October	5170	4876	5825	6450	7937	7691	7762	7462		
November	1344	1709	2084	1936	2141	2113	2674	2856		
December	2734	2805	3589	3696	3656	3382	4226	5038		
<b>Total Rooms</b>	76796	81185	81117	85780	98080	102965	104745	111198		

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Year to Date

DOLLARS	+ RVs, Unfurn. Cabins										BC portion
January	\$11,857	\$11,755	\$11,729	\$11,848	\$15,867	\$15,819	\$13,795	\$16,294	\$22,346	37.14%	\$1,935
February	\$8,303	\$8,855	\$9,749	\$10,430	\$12,468	\$13,908	\$12,648	\$14,021	\$19,508	39.14%	\$1,665
March	\$6,015	\$7,792	\$7,260	\$7,945	\$9,240	\$9,505	\$9,529	\$12,884	\$14,413	11.86%	\$1,530
April	\$3,667	\$4,974	\$4,475	\$4,975	\$5,701	\$6,633	\$6,294	\$8,090	\$8,312	2.74%	\$961
May	\$9,878	\$13,131	\$11,738	\$11,357	\$13,876	\$15,372	\$15,734	\$19,031	\$22,055	15.89%	\$2,260
June	\$24,611	\$26,440	\$28,572	\$28,419	\$31,431	\$34,498	\$36,654	\$36,236	\$62,208	71.67%	\$4,303
July	\$43,817	\$43,054	\$42,369	\$44,740	\$47,884	\$49,767	\$50,344	\$49,371	\$103,123	108.87%	
August	\$34,711	\$34,737	\$35,708	\$40,035	\$41,643	\$41,801	\$42,090	\$43,236			
September	\$34,013	\$33,413	\$32,326	\$35,960	\$40,336	\$41,704	\$41,965	\$44,480			
October	\$14,400	\$13,309	\$15,848	\$17,556	\$21,385	\$20,717	\$20,355	\$19,711			
November	\$3,538	\$4,261	\$5,348	\$5,092	\$5,136	\$5,802	\$7,079	\$7,000			
December	\$7,368	\$7,617	\$9,816	\$9,918	\$9,571	\$9,590	\$11,882	\$13,622			
<b>Total Dollars</b>	\$202,178	\$209,338	\$214,938	\$228,275	\$254,538	\$265,116	\$268,369	\$283,976			\$12,654

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Year to Date

Data represents rooms and dollars for month in which lodging activity occurred.

LOT report and payment are due by 20th of following month.

"ROOMS" data includes exempt rooms.

Columns for 2011 and 2012 include RVs and Unfurnished Cabins. Columns for 2010 and prior exclude this category.

**OURAY LODGING OCCUPANCY TRENDS**

Based on Lodging Occupation Tax Collections

	2017				2018				2019			
	Avail.	Rooms		Exempt	Avail.	Rooms		Exempt	Avail.	Rooms		Exempt
	Rooms	Rented	Occ.%	Rooms	Rooms	Rented	Occ.%	Rooms	Rooms	Rented	Occ.%	Rooms
	+ RVs, Unfurnished Cabins				+ RVs, Unfurnished Cabins				+ RVs, Unfurnished Cabins			
January	16537	5113	30.9%	336	16882	5782	34.2%	244	19347	6187	32.0%	387
February	14756	4509	30.6%	165	15960	5085	31.9%	261	17528	5582	31.8%	287
March	16125	3499	21.7%	232	17293	4763	27.5%	252	18379	4087	22.2%	388
April	12262	2411	19.7%	212	16699	3080	18.4%	213	18261	2827	15.5%	247
May	22414	5939	26.5%	259	20713	7396	35.7%	401	22739	7892	34.7%	334
June	21746	14494	66.7%	654	21403	14578	68.1%	626	21679	14982	69.1%	302
July	22124	20248	91.5%	931	21763	19802	91.0%	815	20495	17009	83.0%	115
August	22258	17344	77.9%	1164	21741	17613	81.0%	837				
September	20931	16526	79.0%	822	21339	17743	83.1%	767				
October	18319	7762	42.4%	454	19545	7462	38.2%	351				
November	16260	2674	16.4%	281	16113	2856	17.7%	400				
December	16814	4226	25.1%	172	17028	5038	29.6%	388				
Total	220546	104745	47.5%	5682	226479	111198	49.1%	5555				

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Year to Date    Year to Date

Data represents rooms for month in which lodging activity occurred.  
 LOT report and payment are due by 20th of following month.  
 "Rooms Rented" columns includes exempt rooms.  
 "Exempt Rooms" columns are for memo purposes only.

**2019 Lodging Occupation Tax, By Business Category**

AVAILABLE ROOMS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Hotel, Motel	13,329	11,538	11,687	12,725	13,604	13,138	14,043						90,064
Bed and Breakfast	921	826	922	540	932	1,080	1,142						6,363
House, Townhouse, Condo (1)	2,590	2,598	3,011	2,686	2,958	2,871	2,954						19,668
RV Space, Unfurnished Cabin	2,507	2,566	2,759	2,310	5,245	4,590	2,356						22,333
<b>Total Rooms</b>	<b>19,347</b>	<b>17,528</b>	<b>18,379</b>	<b>18,261</b>	<b>22,739</b>	<b>21,679</b>	<b>20,495</b>						<b>138,428</b>

ROOMS RENTED	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Hotel, Motel	4,903	4,445	3,140	2,254	4,690	9,791	12,193						41,416
Bed and Breakfast	164	146	99	49	152	371	704						1,685
House, Townhouse, Condo (1)	566	488	330	161	352	1,140	1,780						4,817
RV Space, Unfurnished Cabin	554	503	518	363	2,698	3,680	2,332						10,648
<b>Total Rooms</b>	<b>6,187</b>	<b>5,582</b>	<b>4,087</b>	<b>2,827</b>	<b>7,892</b>	<b>14,982</b>	<b>17,009</b>						<b>58,566</b>

DOLLARS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Hotel, Motel	\$ 17,835.84	\$ 15,588.19	\$ 11,543.22	\$ 7,043.49	\$ 17,564.19	\$ 45,767.08	\$ 79,191.46						\$ 194,533.47
Bed and Breakfast	\$ 637.29	\$ 738.10	\$ 753.84	\$ 237.07	\$ 787.29	\$ 2,794.44	\$ 5,265.68						\$ 11,213.71
House, Townhouse, Condo (1)	\$ 3,351.28	\$ 2,554.47	\$ 1,455.41	\$ 759.32	\$ 2,167.71	\$ 7,929.69	\$ 15,178.81						\$ 33,396.69
RV Space, Unfurnished Cabin	\$ 521.86	\$ 627.73	\$ 660.17	\$ 272.14	\$ 1,535.74	\$ 5,716.67	\$ 3,487.37						\$ 12,821.68
<b>Total Dollars</b>	<b>\$ 22,346.27</b>	<b>\$ 19,508.49</b>	<b>\$ 14,412.64</b>	<b>\$ 8,312.02</b>	<b>\$ 22,054.93</b>	<b>\$ 62,207.88</b>	<b>\$ 103,123.32</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 251,965.55</b>

(1) For a property that is marketed as a stand-alone short-term rental, for which there are no hotel/motel amenities offered.  
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 "Rooms Rented" column includes exempt rooms.